

CHAPTER- Types of Trades

			Self Evaluation Grades			
Sr.No.	Topic	Sub Topic	Date			
1	Internal Trade	(i) Meaning				
2	Classification of Internal Trade	(i) Direct Sale				
		(ii) Indirect Sale				
3	Wholesalers	(i) Meaning				
		(ii) Functions of Wholesalers				
		-Assembly of Goods				
		-Storing of Goods				
		-Financing				
		-Transporting				
		-Grading and Packing				
		-Risk Bearing				
4	Services of Wholesalers	(A) Services towards Manufacturers				
		(B) Services towards Retailers				
		(C) Services towards Consumers				
5	Retailers	(i) Meaning				
		(ii) Functions of Retailers				
		-Buying and Assembling of Goods				
		-Storing of Goods				
		-Grading and Packing				
		-Financing				
		-Advertising				
		-Market information				
6	Services of Retailers	(A) Services towards Wholesalers				
		(B) Services towards Customers				
7	Difference Between Wholesalers and Retailers	(i) Position in Distribution Channel				
		(ii) Type of Goods				
		(iii) Location				
		(iv) Capital Requirements				
		(v) Window Display				
		(vi) Free Home Delivery				
		(vii) Price				
		(viii) Relationship				
		(ix) Elimination				
		(x) Transactions				

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Sr.No.	Topic	Sub Topic	Date			
8	Types of Retailers	(A) Itinerant Retailers				
		-Hawkers				
		-Pedlars				
		-Cheap Jacks				
		-Market Traders				
		-Street Traders				
		-One-Price Shop				
		(B) Fixed Shop Retailers				
		(i) Small Scale Traders				
		-Street Stall Holders				
		-Second Hand Goods Seller				
		-General Shops				
		-Specially Shops				
		(ii) Large Scale Traders				
		-Departmental Stores				
		-Multiple Stores				
		-Mail Order sale house				
		-Super Markets				
-Consumer Cooperative Stores						
-Automatic Vending Machines						
9	GST	(i) Define				
		(ii) Features of GST				
		-Value added tax				
		-Indirect tax				
		-Uniform Rate				
		-Not an income				
10	Classification of GST	(i) CGST				
		(ii) SGST				
		(iii) IGST				
11	Benefits of GST	(i) Creation of Unified National Market				
		(ii) Improvement in Business Environment				
		(ii) Reduction in Price				
		(iv) Foreign Investment				
		(v) Reduction in Price				
12	Analysis of GST	Analysis of GST				
		Signature of Student				
		Signature of Teacher/Mentor				
Key To Grades			This self evaluation sheet has four date columns. Student shall fill grades to all topics in one date column in a sitting. By the fourth attempt, all grades should be 'A' for getting best marks in exams.			
Write 'A' if you know the concept fully (when you know 100%)						
Write 'B' if you need revision once (when you know between 75%-100%)						
Write 'C' if you know the concept partially (when you know about 50%)						
Write 'D' if you know the concept very little (when you know about 25%)						
Write 'E' if you don't know the concept at all (when you know 0%)						